



Press release

Patriarch Multi-Manager GmbH and Commodity Capital AG cooperate on commodity equity funds

- Both companies enter into a sales cooperation as of 1.1.2024
- The focus is on the commodity expert's funds (<u>www.commodity-capital.com/en</u>)
- The collaboration is a further step in the consistent refinement of Patriarch's range of third-party funds

Frankfurt, January 2, 2024 - The fund boutique Patriarch Multi-Manager GmbH and the Zug-based asset manager Commodity Capital AG entered into a strategic sales cooperation at the beginning of the year. The aim of the cooperation is to expand the distribution of the two commodity equity funds of Commodity Capital AG: the Commodity Capital Global Mining Fund (WKN: AOYDDD) and the Structured Solutions Next Generation Resources Fund (WKN: HAFX4V).

"We had been looking for some time for another experienced sales partner who, like us, believes in the opportunities offered by the commodities segment," explains Dana Kallasch, CEO of Commodity Capital. "Patriarch has already proven its sales strength several times with other mandates. The fund boutique has been doing business with us for years and is very interested in our special market segment. We are certain that we have found exactly the right sales partner for our funds, as our approach perfectly complements the existing themes at Patriarch," says Kallasch.

"Our B2B clients have been telling us for a long time that the commodities and mining stocks segment belongs in every portfolio - they are normally an integral part of a broad allocation. However, from our point of view, there has always been one point that spoke against this, which is why we are deliberately only now - and not earlier - jumping on this bandwagon: the expected massive setback of the stocks due to increasing ESG considerations by investors, because mining stocks cannot be fundamentally sustainable due to the extraction of natural resources," says Patriarch Managing Director Dirk Fischer. "As a result, commodity stocks have fallen so sharply over the past two years that many of them are now even trading below their intrinsic value! This is an enormous anti-cyclical buying opportunity for us, which we now want to make available to our clients at the right time and, above all, with the right partner.

After all, we should not forget that green progress still requires conventional resources. For example, no electric car can drive without a battery containing lithium. This means that the necessary strategic positioning on this topic will always remain an 'and' and not an 'either/or' for the foreseeable future. It would therefore be absolutely negligent to simply ignore conventional raw materials at this price level and the current state of technology," adds Fischer.

In Commodity Capital, Patriarch deliberately opted for an experienced provider whose concepts have been on the market for almost 14 years and which has a managed volume of over €200 million in the segment under consideration. In addition, the Zug-based company is known for implementing the topic of commodities exclusively through investments in mining stocks and also voluntarily takes into account the maximum possible ESG exclusion criteria, such as no child labor or fair payment, in its investment decisions. This is done through regular on-site visits to the mining companies.

"We know that our segment is always subject to strong cyclical fluctuations and can therefore only be an admixture for many portfolios - but one that can be used as an investment in view of the





correlation is extremely important and necessary," explains Kallasch. "In the past, when the market bounced back after weak commodity years, as it did recently in 2022 and 2023, it was always possible to generate outstanding profits for investors."

"The positioning of Commodity Capital's two equity funds is a perfect fit for our clients' requirements. The more moderate Commodity Capital Mining Fund invests more in established commodities with a leading gold component. The Structured Solution Next Generation Resources Fund, on the other hand, focuses entirely on future commodities such as cobalt or lithium. As both products have both retail and institutional share classes, there is something for every client and every sales model," concludes Fischer.

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About Patriarch Multi-Manager GmbH:

As an investment team, Patriarch Multi-Manager GmbH focuses its product range on broadly diversified funds of funds and asset management strategies. Patriarch provides independent financial advisors in particular with valuable building blocks for asset allocation. Patriarch was founded in 2004 and today manages € 200 million AuM (as of 01.01.2024). Patriarch also launches funds of funds with its own label for larger partners. Patriarch selects the best managers for its investors and mandates them to manage the initiated products. This gives investors access to know-how that is otherwise only available to very wealthy families and institutions, and at the same time they can be sure that with Patriarch they will always benefit from the services of market and innovation leaders. Patriarch is also known as a product forge for various equity funds and label policies (including with AXA and Mediolanum International Life). Patriarch also provides third-party sales support for selected premium partners, such as Commodity Capital AG (€676 million AuC as at 01.01.2024). At the beginning of 2017, Patriarch also launched the "truevest" robo-advisor (www.truevest.de) for extremely cost-conscious self-directed investors.

More about Patriarch Multi-Manager GmbH: www.patriarch-fonds.de

About Commodity Capital AG:

Commodity Capital AG is a globally established innovative specialist in the field of precious metals and commodities. Our core competencies lie in the economic and geological analysis of commodity projects, the creation and consulting of indices and portfolio management. The management's high level of expertise is the result of many years of experience in the junior and exploration company sector. Our global network of geologists, decision-makers, brokers and management teams of mining companies gives us effective and direct access to the international commodity markets.

Commodity Capital AG is licensed as an asset manager for collective assets under the Swiss Financial Market Supervisory Authority FINMA and currently manages around EUR 200 million in assets divided into 3 funds.

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